

COMPATICO SYSTEMS TERMS AND CONDITIONS

Compatico Systems
Terms & Conditions

Laminate Colors

Fabric Colors

Finish Colors

AO2 Panel

AO2 PolyPanel

AO2
Panel Hardware

CMW Panel

CMW Polystax

CMW
Panel Hardware

G2/Genesis Panel

G2/Genesis
Panel Hardware

Electrical

Storage

Work Surfaces

Conference &
Training Tables

Legs

Accessories

FS Desking

FS Seating

References

GSA INFORMATION

Compatico holds a contract with the General Services Administration.

It is under:

71-1 Office Furniture

FSC 7110

Contract # GS-28F-0027S

DUNS # 608227518

CCR Registration - Cage Code 38XQ0

Government Purchasing Cards Accepted

To supply a GSA customer with office systems, contact our Customer Service Department or go to our Web site for more details.

We participate in:

- Teaming Agreements
- Package Office Agreements

NOTE: Compatico reserves the right to declare "spec fees" split between dealers if one dealer is deemed by Compatico to have significantly contributed in the up-front project spec leading to a Compatico specific bid spec, in which another dealer wins the bid project. Project registration forms available. See Appendix in the back of this Price Book for "GSA Specification Registration Program."

Call us at 800.336.1772 for further GSA support.

CONTACT INFORMATION FOR ASSISTANCE OR QUESTIONS

Telephone800.336.1772 or 616.940.1772

Fax616.940.1040

Web Sitewww.compatico.com (marketing and sales info)

Web Sitewww.compaticoparts.com (parts purchasing)

DESCRIPTION OF SPECIAL ITEM NUMBERS

SIN	MODEL/DESCRIPTION	PAGE(S)
711-1	Furniture Systems & Workstation Clusters	16-141,162-213
711-3	Filing & Storage, Cabinets, Bookshelves	144-160
711-95	Installation Services	2

PAYMENT ADDRESS

Compatico, Inc.
5005 Kraft Ave. SE Suite A
Grand Rapids, MI 49512

POINT(S) OF PRODUCTION:

Compatico, Inc.

Grand Rapids, MI

MIN/MAX ORDER VALUES:

\$100 list minimum/\$500,000 list maximum. Orders over \$300,000 are negotiable.

GEOGRAPHIC COVERAGE:

Continental US

DELIVERY TIME:

15-20 business days after receipt of order

DISCOUNTS FROM LIST PRICE

ZONE 1

List Tiers	Discount
\$0 - \$15,000	62.5%
\$15,001 - \$30,000	63.6%
\$30,001 - \$100,000	66.9%
\$100,001 - \$300,000	68.75%

ZONE 2

(CALIFORNIA, ARIZONA, UTAH, NEVADA, WASHINGTON, OREGON, IDAHO, MONTANA, AND WYOMING)

List Tiers	Discount
\$0 - \$15,000	62.5%
\$15,001-\$30,000	63.6%
\$30,001 - \$100,000	65.9%
\$100,001 - \$300,000	67.75%

PARTICIPATING DEALERS

Compatico is continuously growing. Please contact us for an updated dealers list.

INSTALLATION SERVICES

To be negotiated with dealer/installer on a per project basis at time of quoting.

MARKETING MATERIAL

Brochures: Compatico will furnish its dealers with color brochures of each product line and sufficient quantities of Price List Catalogs for its sales and purchasing departments. We appreciate our dealer efforts and will support them whenever and wherever possible. Note - For digital literature, please visit www.compatico.com.

Compatico Dealer Information Binders: Compatico will furnish the dealer with a Dealer Information Binder for its library. That binder will include:

- Brochures on each product line
- Information about Compatico, Inc.
- Dealer programs
- Brief installation instructions
- Price List Catalog
- Paint finish samples
- Fabric cards

NOTE: For digital literature, please visit www.compatico.com